



CENTRAL HEALTH

FY19 Historically Underutilized Business Report

Budget and Finance Committee

February 19, 2020

Lisa Owens, Deputy Chief Financial Officer



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Central Health's General Purchasing Policy

The Board of Managers approved Central Health's Purchasing Policy, which states that a “*good faith effort*” must be made to assist certified Historically Underutilized Businesses (HUB) vendors and contractors in its award of contracts and subcontracts.



Eligible and Ineligible Expenses

Expense Categories Include: Heavy Construction, Building Construction, Special Trade, Commodities, Professional Services, and other Services.

Expenditure (Object) Code Categories Not Included: benefits, claims and judgments, interfund transfers, interagency payments, investments, payment of interest, payment of principal, public assistance payments, rental and leases, utilities, salaries, wages, travel grants, scholarships, real estate purchases, right-of way, emergency abatement response, healthcare services, and other expenses as determined by the State of Texas Disparity Study.



FY19 HUB Eligible Expenditures Operating and CIP Expenses

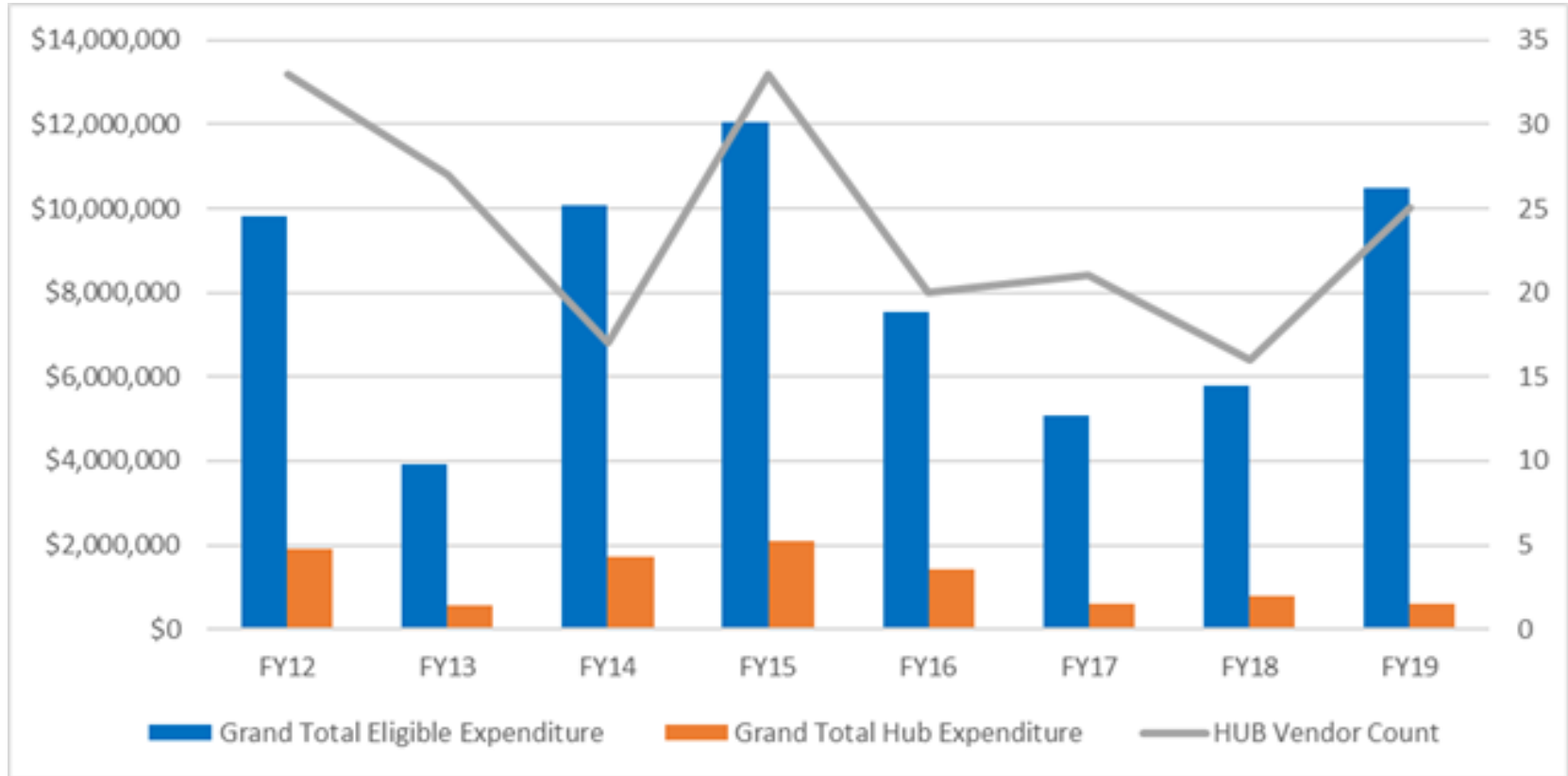
Total Eligible Operating Expense	\$8,151,410
Total HUB Operating Expenditure	\$530,689
Percentage of HUB Operating Expenditure	6.51%

Total Eligible CIP Expense	\$2,345,734
Total HUB CIP Expenditure	\$89,086
Percentage of HUB CIP Expenditure	3.80%

FY19 HUB Eligible Expenditures Totals

Grand Total Eligible Expenditure	\$10,497,144
Grand Total HUB Expenditure	\$619,775
HUB as a Percentage of Total Eligible Expenditure	5.90%

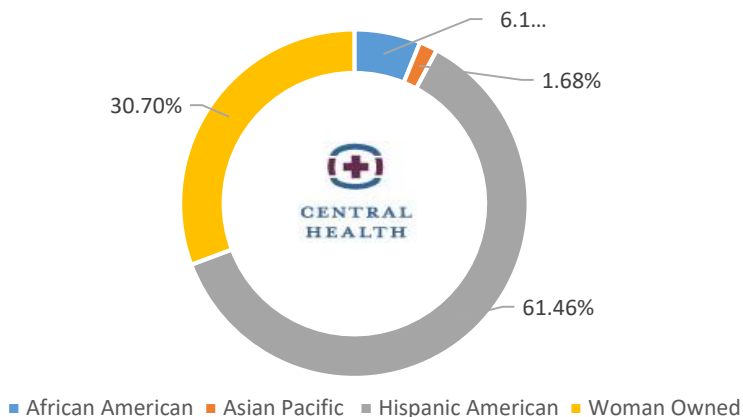
Eligible HUB Expenditures Historical Comparison



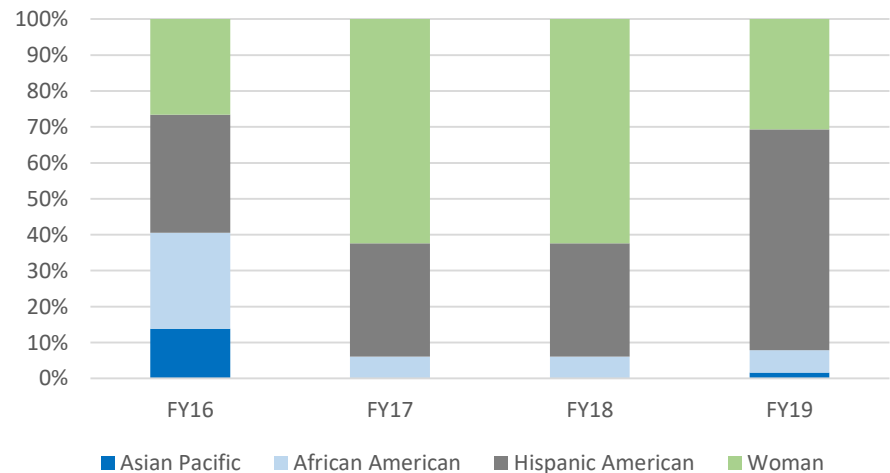
HUB Comparison Report by Entity

	Central Health	State of Texas	Travis County	City of Austin
Total Eligible Expenditure	\$10,497,144	\$21,023,711,787	\$162,570,608	\$1,290,084,416
Total HUB Expenditure	\$619,775	\$2,684,434,187	\$23,543,102	\$79,446,850
HUB Expenditure %	\$5.90%	12.77%	11.57%	6.16%

FY19 Classification Breakdown



Historical Classification Breakdown



2019 Data



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Central Health's Continuing Outreach Efforts

Continue to use the following sourcing methods when procuring services and goods.

- BidSync-The largest Government bid notification system in the US.
- Electronic State Business Daily (ESBD) is a website where state (political subdivisions) post bid opportunities valued at \$25,000 or more <http://www.txsmartbuy.com/sp>
- Central Health Website-Travis County Healthcare District d/b/a Central Health ("Central Health") contracts and purchases goods and services that are necessary to provide for the healthcare needs of those we serve.
- Advertised in traditional large distribution outlets and small local outlets including Austin American Statesman, The Villager and Spanish language media outlets such as El Mundo newspaper.
- Direct communication to vendors that have signed up through the Central Health portal to be notified of solicitations.

Continue to participate in HUB fairs through the City of Austin, Texas Comptroller, Travis County, Chamber's and other procurement fairs as offered.

Continue to pursue partnership opportunities with local Chamber's of Commerce

Consider periodic education tailored to assist HUB vendors with business principles and alternative project options that assist small businesses with cash flow

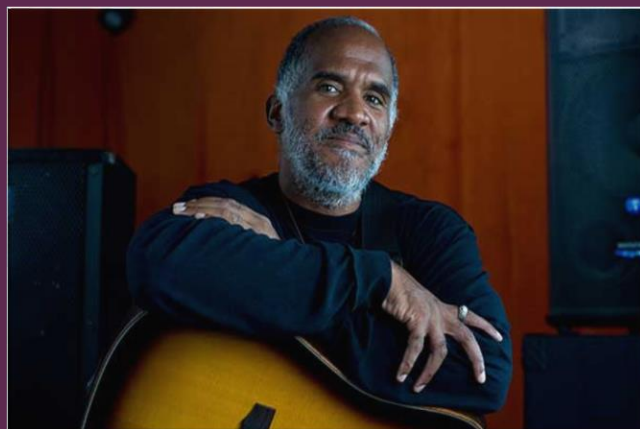




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