



CENTRAL HEALTH

FY17 Historically Underutilized Business Report

Budget and Finance Committee

March 21, 2017

Mary Quintero-Herrera, Purchasing Supervisor



Central Health's General Purchasing Policy

The Board of Managers approved Central Health's Purchasing Policy, which states that a “*good faith effort*” must be made to assist certified Historically Underutilized Businesses (HUB) vendors and contractors in its award of contracts and subcontracts.



Definition of a HUB

“Historically Underutilized Business”

a for-profit entity that has not exceeded the size standard prescribed by [34 TAC § 20.294](#), and has its principal place of business in Texas, and

is at least 51 percent owned by an Asian Pacific American, Black American, Hispanic American, Native American, American woman and/or Service Disabled Veteran, who reside in Texas and actively participate in the control, operations and management of the entity's affairs.

<https://comptroller.texas.gov/purchasing/vendor/hub/>



CENTRAL HEALTH

Eligible and Ineligible Expenses

Expense Categories Include: Heavy Construction, Building Construction, Special Trade, Commodities, Professional Services, and other Services.

Expenditure (Object) Code Categories Not Included: benefits, claims and judgments, interfund transfers, interagency payments, investments, payment of interest, payment of principal, public assistance payments, rental and leases, utilities, salaries, wages, travel grants, scholarships, real estate purchases, right-of way, emergency abatement response, healthcare services, and other expenses as determined by the State of Texas Disparity Study.



FY17 HUB Eligible Expenditures Operating and CIP Expenses

Total Eligible Operating Expense	\$4,623,009
Total HUB Operating Expenditure	\$455,951
Percentage of HUB Operating Expenditure	9.86%

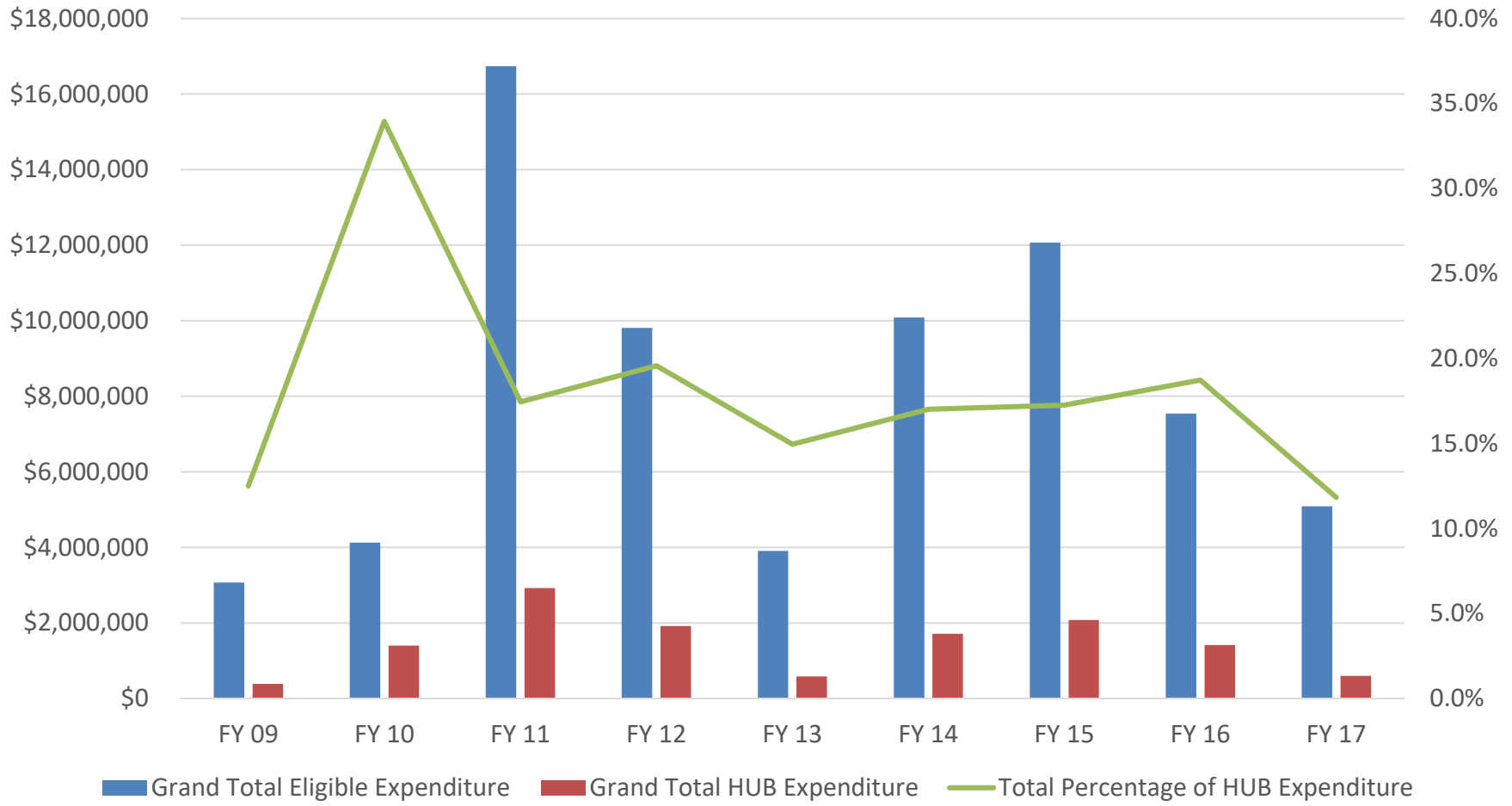
Total Eligible CIP Expense	\$466,752
Total HUB CIP Expenditure	\$145,941
Percentage of HUB CIP Expenditure	31.27%

FY17 HUB Eligible Expenditures Totals

Grand Total Eligible Expenditure	\$5,089,761
Grand Total HUB Expenditure	\$601,892
HUB as a Percentage of Total Eligible Expenditure	11.83%



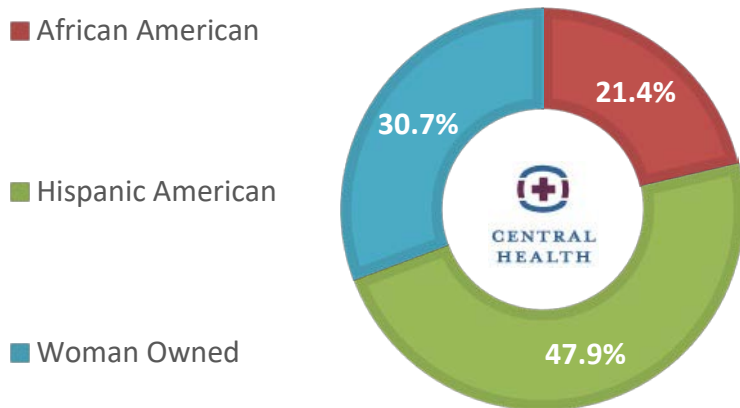
Eligible HUB Expenditures Historical Comparison



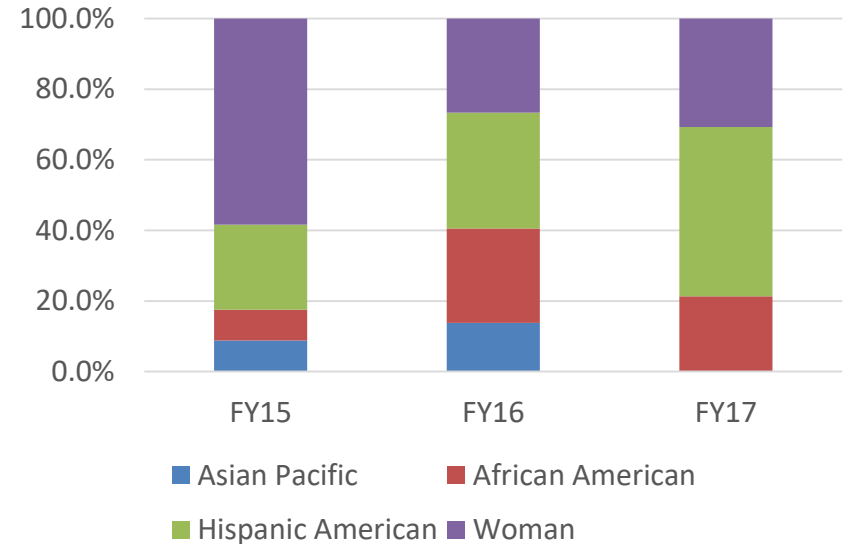
HUB Comparison Report by Entity

	Central Health	State of Texas (1)	Travis County (1)	City of Austin (1)
Total Eligible Expenditure	\$5,089,761	\$20,269,152,162	\$108,265,568	\$578,393,340
Total HUB Expenditure	\$601,189	\$2,426,751,956	\$7,769,558	\$59,766,921
HUB Expenditure %	11.83%	11.97%	7.2%	10.33%

FY17 Classification Breakdown



Historical Classification Breakdown



(1) Most recent data available

Central Health's Continuing Outreach Efforts

- **Continue to use the following sourcing methods when procuring services and goods.**
 - BIDSYNC-The largest Government bid notification system in the US.
 - Electronic State Business Daily (ESBD) is a website where state (political subdivisions) post bid opportunities valued at \$25,000 or more. <http://www.txsmartbuy.com/sp>
 - Central Health Website-Travis County Healthcare District d/b/a Central Health (“Central Health”) contracts and purchases goods and services that are necessary to provide for the healthcare needs of those we serve.
 - Advertised in traditional and Spanish language media outlets, including Austin American Statesman and La Prensa
 - Direct communication to vendors that have signed up through the Central Health portal to be notified of solicitations.
- **Continue to participate in HUB fairs through the Chamber’s and other procurement fairs as offered.**





CENTRAL HEALTH

(512) 978-8000

www.centralhealth.net@centralhealthtx

