

April 2017 Preliminary FYTD Financial Statements (unaudited) Page 1 of 4

#### **Balance Sheet**

#### **Current Assets**

Cash and Cash Equivalents - \$56.6 million

Prepaid and Other – \$267k, which includes:

- \$37k related to a lease security deposit
- \$206k related to software amortization

#### Total Assets - \$56.9 million

#### Liabilities

<u>Accounts Payable and Accrued Liabilities</u> – \$14.8 million, which includes:

- \$500k accounts payable to providers and vendors
- \$13.8 million estimated IBNR including:
  - \$4.8 million Integral Care
    - o \$6.5 million CUC
    - \$187k El Buen
    - \$226k Lone Star COC
    - o \$269k People's
    - \$165k Front Steps
    - \$211k Paul Bass Specialty Care
    - \$944k Seton Specialty Care
    - o \$420k Other MAP Providers
- \$128k non-provider accruals; including \$66k United Way
- \$389k due to Central Health

<u>Deferred Revenue</u> – \$2.8 million deferred revenue related to DSRIP projects

Other Liabilities - \$236k; includes leasehold improvement allowance liability of \$219k

Payroll Liabilities – \$251k; includes PTO liability of \$242k

#### **Total Liabilities** – \$18.1 million



April 2017 Preliminary FYTD Financial Statements (unaudited) Page 2 of 4

### **Net Assets**

Emergency Reserve – \$5.0 million

Unrestricted Net Assets - \$33.8 million

Total Net Assets - \$38.8 million

Total Liabilities and Net Assets - \$56.9 million



April 2017 Preliminary FYTD Financial Statements (unaudited) Page 3 of 4

### **Sources and Uses Report**

April financials → seven months, 58.3% of the fiscal year

#### Sources of Funds, Year-to-Date

<u>DSRIP Revenue</u> - \$56.7 million recognized to date, primarily for DY5 performance

<u>Operations Contingency Carryforward</u> – Consisting of audited net assets from FY2016, less \$5.0 million emergency reserve, is \$26.3 million

Other Sources - \$79k, which includes:

- \$29k interest revenue
- \$50k awarded by Cap Metro's Transit Empowerment Fund; to be used to transport MAP patients.

#### Uses of Funds, Year-to-Date

Operating Expenses

| Healthcare Delivery                               |                             |            |                |  |  |  |  |  |  |
|---|-----------------------------|------------|----------------|--|--|--|--|--|--|
| Category  | YTD Total<br>Operating Cost | FY Budget  | % of<br>Budget | Variance   |  |  |  |  |  |
| Healthcare Delivery (Providers, Personnel, Other) | 37,321,660                  | 77,816,057 | 48.0%          | Primary Care \$25.7M;<br>Specialty Care \$2.0M;<br>Dental \$255k; Behavioral<br>Health \$4.7M; Post-<br>Acute Care \$723k;<br>Urgent Care \$109k;<br>Pharmacy \$2.2M; Client<br>Referral Services \$460k;<br>Personnel Costs \$494k;<br>Consulting \$150k; Other<br>Purchased Goods \$200k;<br>TPA Expense \$408k. |  |  |  |  |  |
| ніт   | 1,192,832                   | 4,458,147  | 26.8%          | Personnel Costs \$667k;<br>Consulting \$31k; Other<br>Purchased Goods \$483k.  |  |  |  |  |  |
| Patient Medical Management                        | 893,537                     | 1,782,840  | 50.1%          |  |  |  |  |  |  |
| Quality, Assessment and Performance               | 375,847                     | 956,974    | 39.3%          |  |  |  |  |  |  |
| Administration                                    | 641,193                     | 1,331,983  | 48.1%          | Personnel Costs \$471k;<br>Legal \$22k; Consulting<br>\$5k; Other Purchased<br>Goods \$143k.   |  |  |  |  |  |



### April 2017 Preliminary FYTD Financial Statements (unaudited) Page 4 of 4

| MAP Redesign                        | 133,105    | 5,354,621   | 2.5%  |  |
|-------------------------------------|------------|-------------|-------|--|
| MAP Benefits Enhancement<br>Reserve | -          | 858,938     | 0.0%  |  |
| Service Expansion Funds             | -          | 1,000,000   | 0.0%  |  |
| Operations Contingency              | -          | 1,813,496   | 0.0%  |  |
| Total Healthcare Delivery           | 40,558,173 | 95,373,056  | 42.5% |  |
| UT Affiliation                      | -          | 35,000,000  | 0.0%  |  |
| DSRIP                               | 8,765,223  | 23,488,234  | 37.3% |  |
| Total Uses                          | 49,323,397 | 153,861,290 | 32.1% |  |

<u>Change in Net Assets</u> – Year-to-date change in net assets is an increase of \$7.5 million.

# Community Care Collaborative

Financial Statement Presentation FY 2017 – as of April 30, 2017

Central Health Board of Managers Budget and Finance Committee

May 17, 2017

Jeff Knodel, CFO Jon Morgan, Interim Executive Director



a partnership of Central Health and Seton Healthcare Family

### General



- Financial Statements
  - Balance Sheet
  - Sources and Uses Report, Budget vs. Actual
  - Detail of Healthcare Delivery Costs
- Seven Months of Operations
  - October 1, 2016 April 30, 2017

### Balance Sheet

As of April 30, 2017



| <br>FY 2017      |   | FY 2016   |
|------------------|---|---|
|                  |   |   |
| \$<br>56,619,632 | \$  | 54,813,344  |
| <br>267,495      |   | 64,104  |
| \$<br>56,887,127 | \$  | 54,877,448  |
|                  |   |   |
| \$<br>14,786,638 | \$  | 11,852,262  |
| 2,801,052        |   | 2,257,871   |
| 236,309          |   | 1,346   |
| <br>250,759      |   | 203,800   |
| 18,074,757       |   | 14,315,279  |
| <br>38,812,370   |   | 40,562,169  |
| \$<br>56,887,127 | \$  | 54,877,448  |
| \$               | \$ 56,619,632<br>267,495<br>\$ 56,887,127<br>\$ 14,786,638<br>2,801,052<br>236,309<br>250,759<br>18,074,757<br>38,812,370 | \$ 56,619,632 \$ 267,495 \$ \$ 56,887,127 \$ \$ \$ \$ 14,786,638 \$ 2,801,052 |

## Sources and Uses Report, Budget vs Actual Fiscal Year-to-Date through April 30, 2017



|                  |                                     | Ar  | nual Budget | Y  | TD Actual  |
|------------------|-------------------------------------|-----|-------------|----|------------|
| Sources of Funds | DSRIP Revenue                       | \$  | 62,432,400  | \$ | 56,739,332 |
|                  | Member Payment - Seton (1)          |     | 41,500,000  |    | -          |
|                  | Member Payment - Central Health (1) |     | 26,245,166  |    | -          |
|                  | Operations Contingency Carryforward |     | 23,643,324  |    | 26,316,998 |
|                  | Other Sources                       |     | 40,400      |    | 79,436     |
|                  | <b>Total Sources of Funds</b>       | \$  | 153,861,290 | \$ | 83,135,766 |
| Uses - Programs  | Healthcare Delivery                 |     | 95,373,056  |    | 40,558,173 |
|                  | UT Services Agreement               |     | 35,000,000  |    | -          |
|                  | DSRIP Project Costs                 |     | 23,488,234  |    | 8,765,223  |
|                  | Total Uses                          | \$  | 153,861,290 | \$ | 49,323,397 |
|                  | Sources Over (Under) Uses           | _\$ | _           | \$ | 33,812,370 |

<sup>(1)</sup> Final contributions will be subject to provisions of the MSA, which requires the parties to collaborate to adequately fund the CCC, but leaves the amount of funding up to each parties' discretion. Each member contribution could be more or less than the budget, depending upon a variety of factors.

### Healthcare Delivery Costs - Summary Fiscal Year-to-Date through April 30, 2017



|  | Annual Budget |            | al Budget YTD Actua |            | % of Budget |
|--|---------------|------------|---------------------|------------|-------------|
| Primary Care (1)                             | \$            | 48,792,582 | \$                  | 25,668,693 | 53%         |
| Specialty Care (2)                           |               | 8,526,951  |                     | 2,016,088  | 24%         |
| Dental Specialty Care (3)                    |               | 629,711    |                     | 255,223    | 41%         |
| Behavioral Health/Substance Use Disorder (3) |               | 8,833,856  |                     | 4,664,130  | 53%         |
| Post-Acute Care (3)                          |               | 1,150,000  |                     | 723,400    | 63%         |
| Convenient/Urgent Care                       |               | 600,000    |                     | 109,125    | 18%         |
| Pharmacy                                     |               | 5,350,000  |                     | 2,171,893  | 41%         |
| Client Referral Services                     |               | 856,309    |                     | 460,460    | 54%         |
| HCD Operating Cost                           |               | 1,991,647  |                     | 844,317    | 42%         |
| Health Information Technology                |               | 4,458,147  |                     | 1,192,832  | 27%         |
| Patient Medical Management                   |               | 1,782,840  |                     | 893,537    | 50%         |
| Quality, Assessment and Performance          |               | 956,974    |                     | 375,847    | 39%         |
| Claims Payment Services/TPA                  |               | 1,085,000  |                     | 408,331    | 38%         |
| Administration                               |               | 1,331,983  |                     | 641,193    | 48%         |
| MAP Redesign (4)                             |               | 5,354,622  |                     | 133,105    | 2%          |
| MAP Benefits Enhancement Reserve             |               | 858,938    |                     | -          | 0%          |
| Service Expansion Funds                      |               | 1,000,000  |                     | -          | 0%          |
| Operations Contingency                       |               | 1,813,496  |                     | -          | 0%          |
| Total Healthcare Delivery                    | \$            | 95,373,056 | \$                  | 40,558,173 | 43%         |

<sup>(1)</sup> Detail provided on Slide 6.

<sup>(3)</sup> Detail provided on Slide 8.

<sup>(2)</sup> Detail provided on Slide 7.

<sup>(4)</sup> Detail provided on Slide 9

### HCD Providers Expenditures – Primary Care Detail Fiscal Year-to-Date through April 30, 2017



% of Budget

VTD Actual

|                          | Aiiidai budget |            | I I D Actual |            | 70 OI Duuget |  |
|--------------------------|----------------|------------|--------------|------------|--------------|--|
| Primary Care             |                |            |              |            |              |  |
| CommUnityCare            | \$             | 39,450,000 | \$           | 20,921,353 | 53%          |  |
| El Buen Samaritano       |                | 2,350,000  |              | 1,245,598  | 53%          |  |
| Lone Star Circle of Care |                | 4,364,995  |              | 1,769,386  | 41%          |  |
| Peoples Community Clinic |                | 1,798,000  |              | 1,261,862  | 70%          |  |
| Volunteer Clinic         |                | 100,000    |              | 64,083     | 64%          |  |
| City of Austin EMS       |                | 696,822    |              | 406,411    | 58%          |  |
| Other Providers          |                | 32,765     |              | -          | 0%           |  |
|                          | \$             | 48,792,582 | \$           | 25,668,693 | 53%          |  |
|                          |                |            |              |            |              |  |

**Annual Budget** 

# HCD Providers Expenditures – Specialty Care Detail Fiscal Year-to-Date through April 30, 2017



|  | Annual Budget |           | YTD Actual |           | % of Budget |  |
|--|---------------|-----------|------------|-----------|-------------|--|
| Specialty Care                         |               |           |            |           |             |  |
| Seton Healthcare Family Specialty      | \$            | 500,000   | \$         | 217,444   | 43%         |  |
| Austin Cancer Centers                  |               | 359,000   |            | 208,992   | 58%         |  |
| Project Access                         |               | 330,000   |            | 192,500   | 58%         |  |
| Ophthalmology                          |               | 550,951   |            | 270,302   | 49%         |  |
| Ophthalmology - Surgical               |               | 400,000   |            | 152,125   | 38%         |  |
| Orthotics and Prosthetics              |               | 100,000   |            | 95,117    | 95%         |  |
| Orthopedics                            |               | 2,000,000 |            | 520,541   | 26%         |  |
| Urology                                |               | 450,000   |            | 98,701    | 22%         |  |
| Gastroenterology                       |               | 650,000   |            | 130,000   | 20%         |  |
| Neurology                              |               | 150,000   |            | -         | 0%          |  |
| Cardiology                             |               | 100,000   |            | 3,000     | 3%          |  |
| Endocrinology                          |               | 100,000   |            | -         | 0%          |  |
| Dermatology                            |               | 100,000   |            | -         | 0%          |  |
| Telemedicine                           |               | 200,000   |            | -         | 0%          |  |
| Gynecology Integrated Practice Unit    |               | 500,000   |            | -         | 0%          |  |
| Ear, Nose and Throat                   |               | 400,000   |            | -         | 0%          |  |
| Audiology                              |               | 50,000    |            | -         | 0%          |  |
| Allergy                                |               | 50,000    |            | -         | 0%          |  |
| Specialty Referral Process Improvement |               | 25,000    |            | 24,097    | 96%         |  |
| CommUnity Care Specialty Transition    |               | 1,500,000 |            | 90,064    | 6%          |  |
| Other Providers                        |               | 12,000    |            | 13,205    | 110%        |  |
|  | \$            | 8,526,951 | \$         | 2,016,088 | 24%         |  |

### HCD Providers Expenditures – Other Detail Fiscal Year-to-Date through April 30, 2017



|  | Annual Budget |           | YTD Actual |           | % of Budget |
|--|---------------|-----------|------------|-----------|-------------|
| Dental Specialty Care                    |               |           |            |           |             |
| Dental Devices                           | \$            | 200,000   | \$         | 99,722    | 50%         |
| Oral Surgery                             |               | 429,711   |            | 155,501   | 36%         |
|  | \$            | 629,711   | \$         | 255,223   | 41%         |
| Behavioral Health/Substance Use Disorder |               |           |            |           |             |
| Integral Care                            | \$            | 8,000,000 | \$         | 4,536,775 | 57%         |
| SIMS Foundation                          |               | 383,856   |            | 127,355   | 33%         |
| Medication Assisted Therapy Pilot        |               | 450,000   |            | -         | 0%          |
|  | \$            | 8,833,856 | \$         | 4,664,130 | 53%         |
| Post-Acute Care                          |               |           |            |           |             |
| Front Steps/Recuperative Care Beds       | \$            | 600,000   | \$         | 529,400   | 88%         |
| Skilled Nursing Facilities               |               | 550,000   |            | 194,000   | 35%         |
|  | \$            | 1,150,000 | \$         | 723,400   | 63%         |

# HCD Providers Expenditures – MAP Redesign Detail Fiscal Year-to-Date through April 30, 2017



|   | Anr | nual Budget | YTD Actual    | % of Budget |
|---|-----|-------------|---------------|-------------|
| MAP Redesign                                    |     |             |               |             |
| Health Risk Assessment                          | \$  | 262,500     | \$<br>-       | 0%          |
| Preventative Services                           |     | 51,819      | -             | 0%          |
| Pain Management                                 |     | 275,708     | -             | 0%          |
| Group Health Education                          |     | 56,250      | 20,000        | 36%         |
| Palliative/Hospice Care                         |     | 322,592     | 90,000        | 28%         |
| Integrated Behavioral Health                    |     | 150,000     | -             | 0%          |
| Complex Care Management                         |     | 800,000     | -             | 0%          |
| Expansion of Eligibility from 21% to 50% of FPL |     | 951,856     | 6,401         | 1%          |
| Expansion of High-Risk Patients to 100% of FPL  |     | 2,483,896   | 16,704        | 1%          |
|   | \$  | 5,354,622   | \$<br>133,105 | 2%          |

### Thank You

www.ccc-ids.org



a partnership of Central Health and Seton Healthcare Family